



Why You Should Grow £OSR for Harvest 2022

There is a convincing financial case for planting OSR this autumn. With market prices firming, plus a huge and continuing domestic demand for OSR, growing rapeseed for Harvest 2022 offers farmers enormous profit opportunities.

- ✿ You can achieve over **£400 per tonne** including quality bonuses for your OSR
- ✿ The estimated gross margin for "00" OSR is **£909.48 / ha**
- ✿ United Oilseeds buyback contracts for specialist HEAR and HOLL OSR provide guaranteed premiums on top of the base price per tonne
- ✿ United Oilseeds marketing pools can help minimise any volatility risk
- ✿ There is a huge home market for your OSR crop
- ✿ United Oilseeds has the best hybrid and conventional varieties that are proven on farm – with two key varieties, **Aurelia** and **Acacia**, available with deferred payment (see over)
- ✿ OSR crops provide considerable agronomic benefits to your soil

You can make over £400 per tonne with your oilseed rape

Growers can achieve a value of over **£400 per tonne** for their crop once quality bonuses for admixture, oil and moisture content are added. (Oil content bonuses are paid at 1.5% of the purchase price for each percent of oil content the crop produces above 40%, with further bonuses added for admixture and moisture levels.)



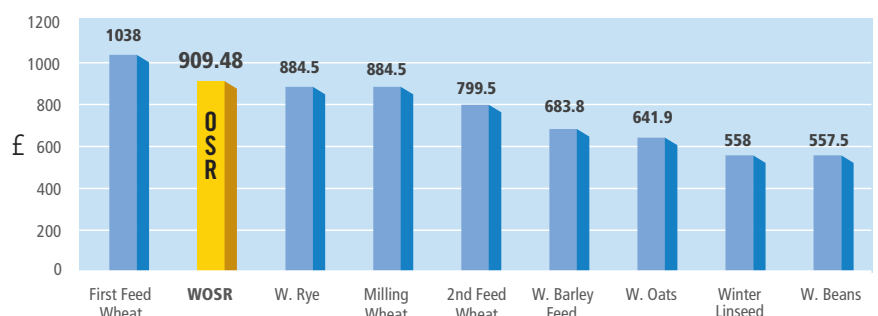
At a contract price of £360 and with applicable quality bonuses totalling £41.62, the value is £401.62 per tonne. See table below.

Grower's OSR Crop		(Assuming £360 / t base price)
Oil Content 45.5%	Oil Content Bonus at 1.5% of contract price for every one per cent above 40% = 8.25% bonus	£29.70
Moisture 7.29%	Moisture bonus at 1% of the contract price for each one per cent below 9% = 1.71% bonus	£6.16
Admixture 0.40%	Admixture bonus at 1% of purchase price for every one per cent below 2% = 1.60% bonus	£5.76
	Total Bonus	£41.62
Contract Price		£360
	TOTAL PER TONNE	£401.62

OSR is the Most Profitable Break Crop & the 2nd Most Profitable Combinable Crop for UK farmers

OSR growers can make an estimated gross margin of **£909.48** per hectare with "00" winter OSR. This is more than any other break crop and more than every other combinable crop aside from first feed wheat.

Estimated Gross Margin / Ha (£s) November 2021



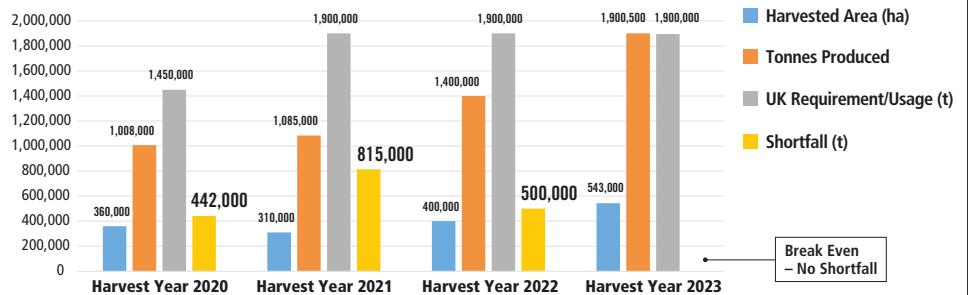
Bullish Market – OSR in High Demand

Your OSR is always going to be in high demand – especially over the next few years

Farmers growing OSR will capitalise on the opportunity presented by a market which has an annual home demand of 1.9 million tonnes, but nowhere near enough supply. The shortfall will continue until at least 2023, when in order to reach a supply and demand balance, 543,000 ha of OSR will need to be grown at a yield of 3.5t/ha (see graph right).

This high demand and shortage of supply will likely be bullish for OSR market prices.

Comparison of Predicted UK OSR Production, Consumption Requirements & Consequent Shortfalls for 2020-23



The Best Varieties from your Co-op

United Oilseeds offers you the top performing varieties to help you maximise your OSR crop's value

Hybrid AURELIA is Britain's Biggest Selling certified OSR variety, accounting for an incredible 11% of all OSR hectares drilled in the UK (including both hybrid and conventional) and 16% of the total UK hybrid OSR area. Trait loaded and proven on farm in all regions of the UK, it offers growers high gross output, high oil, strong autumn and winter vigour plus pod shatter and robust disease resistance against TuYV, LLS and Stem canker.

Conventional ACACIA is the highest yielding and No.1 conventional variety on the AHDB Recommended List and offers an outstanding performance comparable with hybrids. Acacia is in its second year of Recommendation and has consistent, proven performance on farm, showing strong autumn and spring vigour, solid disease resistance and short, stiff straw combined with a high oil content (45.7%).

Deferred Payment until 21st June 2022 is available on both these varieties for orders placed before 31st March 2021

Agronomic Benefits of Growing OSR

In addition to its profitability, oilseed rape offers considerable agronomic benefits. Spending 11 months in the ground, OSR and its deep root system:

- ✓ Helps protect against soil erosion
- ✓ Improves soil aeration and structure
- ✓ Reduces nitrate leaching over winter months
- ✓ Contributes to building soil humus and farmland habitat for wildlife
- ✓ Supplies valuable nutrient capture to the soil for following crops
- ✓ Provides an invaluable food source for bees



Additional Advantages of Growing OSR with United Oilseeds

- Annual Profit Share for trading members (£402,000 profits redistribution announced for year end 30 June 2019)
- Produce of Hectares/Area Contracts which completely remove the risk of penalties for over or under production
- Prompt Crop Movement. We aim to move your crop within 3 to 5 days
- No Surcharges for part loads
- Access to loads analyses and results on the website Members Portal
- Advance Payment and flexible financial arrangements to help cash flow
- Independent Testing: All OSR going into store at harvest is tested independently for admixture, moisture and oil content
- Local Storage throughout the United Kingdom
- Local Support: Nationwide network of United Oilseeds Area Managers



To find out more about how you can profit from growing oilseed rape and the various contracts, offers and opportunities that are available from United Oilseeds, please call your local Area Manager or call us on **01380 729 200**